

## HARVEST COMPLETE

*The Green pick finished on Thursday 4 June, giving an excellent end to what was one of the most difficult harvests in recent years.*

I would like to take this opportunity to thank our orchardists, harvest team, pickers, trucking contractors and all staff for their efforts in what has been a challenging harvest.

The advanced maturity of Green coupled with an early shipping programme, gave us a good start to the season, with orchardists responding well to market signals that favoured picking fruit over holding on for dry matter to accumulate.

Led by our central harvest team, our harvest operations have ended relatively early with all picking complete on 4 June. Given the rain, hail and frost, this early date is excellent and is a credit to all picking contractors. Your efforts have been and are appreciated.

The post harvest team is now working its way through the last of main pack, while adjusting operations to handle the hail-damaged lines.

We will immediately concentrate on packing the hail-damaged and short term buffer stores. The role of our

inventory managers will be an important component in ensuring that we load the correct fruit to maximise the value of our inventory.

### Industry Forecast Volumes

The industry is now forecasting Green fruit supply of 74.5m trays which is inline with last season and some 5.8m trays less than the pre-season estimate. The new estimate is a 6% reduction on April's 79.3m trays, with Zespri attributing reduced volumes to hail damage, over estimation and anticipation of higher fruit losses likely to arise from hail damage and the wet picking season.

Green Organic supply at 3.4m trays is 13% more than 2008 due to the strong conversion programme which Seeka is participating in, and the rebounding in crops from the Waikato.

Gold forecast supply of 22.1m trays is slightly down on 2008.

*Michael Franks*

### PRODUCTION DATA TO MONDAY 31 MAY

	Hectares Picked	Trays Post Harvest		Average Size	
		Packed	CA / BS	Estimate	YTD
Green	1235	10.76m	1.67m	33.83	33.12
Organic	58	0.40m	-	35.00	34.93
Gold	300	2.99m	0.72m	30.92	31.46
Total	1593	14.15m	2.39m	7.73m Trays Shipped	

